



Broadcast Journalism Street Smarts: The 2012 Survival Guide for Today's Television Newsroom

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It's time for reporters to get street smart. And not just about reporting. There's more to the television news business than gathering facts and getting your face on camera. You need to navigate the minefield present in every newsroom in America. Broadcast Journalism Street Smarts is a survival guide that offers tips to make your stories stand out, job hunting strategies and critical advice to help you navigate the unique office politics of broadcasting. And you'll get the News Director's playbook and learn about those "Jedi Mind Tricks" played on unsuspecting employees. Learning how News Directors think, what they're looking for in a great resume tape, how to negotiate a contract, the ins and outs of out clauses, and mastering the intangibles of the business can be of great help in moving you up the ladder. In addition, you'll get some "street smart" tips on finding openings that aren't advertised and how to spot the red flags in a news operation before you take a job. It's real world advice from a network broadcast journalist who's been on both sides of the fence as a reporter and a manager.

Chapter One

- Choosing a College
- The Intern's Guidebook
- The Almost Grad's Guide

Chapter Two

- Broadcasting Myths
- The Most Difficult Skill

Chapter Three: Television News Basics

- The Package
- How to cut time from your package
- Guide to B-roll
- An "ear" for natural sound
- The one-sided story
- Coming up with a standup
- Ending a package
- "Meeting" stories
- The viewer's point of view
- Architectural studies
- Before writing your package
- Reporter's checklist
- How to find a story
- Rounds calls
- The story "hook"
- Anchoring the first time
- Anchor checklist
- Successful anchors

- How to write a tease
- Backtiming your day
- How to produce a newscast and have time for lunch
- Interview Tips
- Political Interviews
- Reporter Involvement
- The lazy package
- The night shift
- Live shots made simple
- Sequences & jump cuts

Chapter Four: Job hunting

- Targeting a market
- Networking
- Do not call!
- Cover letters & writing
- What takes so long?

Chapter Five: Resume tapes

- How to send your tapes
- Need a tape? Rent a shooter
- Menus are for restaurants, not DVDs
- Emailing links
- Resume tape content: slates, montages, packages and anchoring
- Why you need enterprise stories on your tape
- Anchor tapes
- Tape order
- The back end of a resume tape
- Having two different tapes

Chapter Six: Job hunting

- Omerta
- What's wrong with my resume tape?
- The biggest resume tape mistakes
- Anchor tape mistakes: 27 dresses
- Big stories are not always resume tape stories
- Making the short list
- The follow-up tape
- Applying at the same station twice
- Sending tapes to consultants
- Agents
- Timing is everything
- Cleaning up your digital footprint
- Finding the openings
- Deciphering the job openings
- Hidden job openings
- A hybrid is a car, not a job

Chapter Seven: The market size myth

- Ratings and quality
- A foot in the door
- The News Director's point of view
- Road trips
- Feedback

Chapter Eight: Interviews

- Interview tips
- Out clauses
- Welcome to the dealership
- Interview questions

Chapter Nine: Office politics

- Jedi Mind Tricks
- Contracts: read the fine print
- Hidden career killers

Chapter Ten: Dealing with News Directors

Chapter Eleven: Intangibles

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