



# Start & Run a Handyman Business (Start and Run A)

*Sarah White, Kevin Pegg*

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## **Start & Run a Handyman Business (Start and Run A)** Sarah White, Kevin Pegg

With the easy-to-read tips and business strategies taught in this book, readers will learn how to make a handyman business profitable. The book provides tips for both doing the job and the skills needed to run the business. The work life of a handyman can be very rewarding. It means finding creative solutions to everyday problems, learning new things, and enjoying a wide variety of tasks. Handymen can set their own hours and be their own bosses. But they will need the skills to make the business profitable, too, since only they will be responsible for finding customers. This book demonstrates, step-by-step, how readers can make a name for themselves as the handymen in their communities. This book will help you to:

- Use strategies to get customers calling you
- Learn basic bookkeeping to keep track of your profits
- Learn basic electrical, plumbing, and carpentry skills
- Set up an efficient home office
- Provide excellent customer service
- Negotiate and charge a fair price
- Create clear, understandable invoices
- Develop a network of tradespeople for when help is needed

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